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SUMMARY

CONSTRUCTION SUPPLIES WHOLESALE DISTRIBUTION

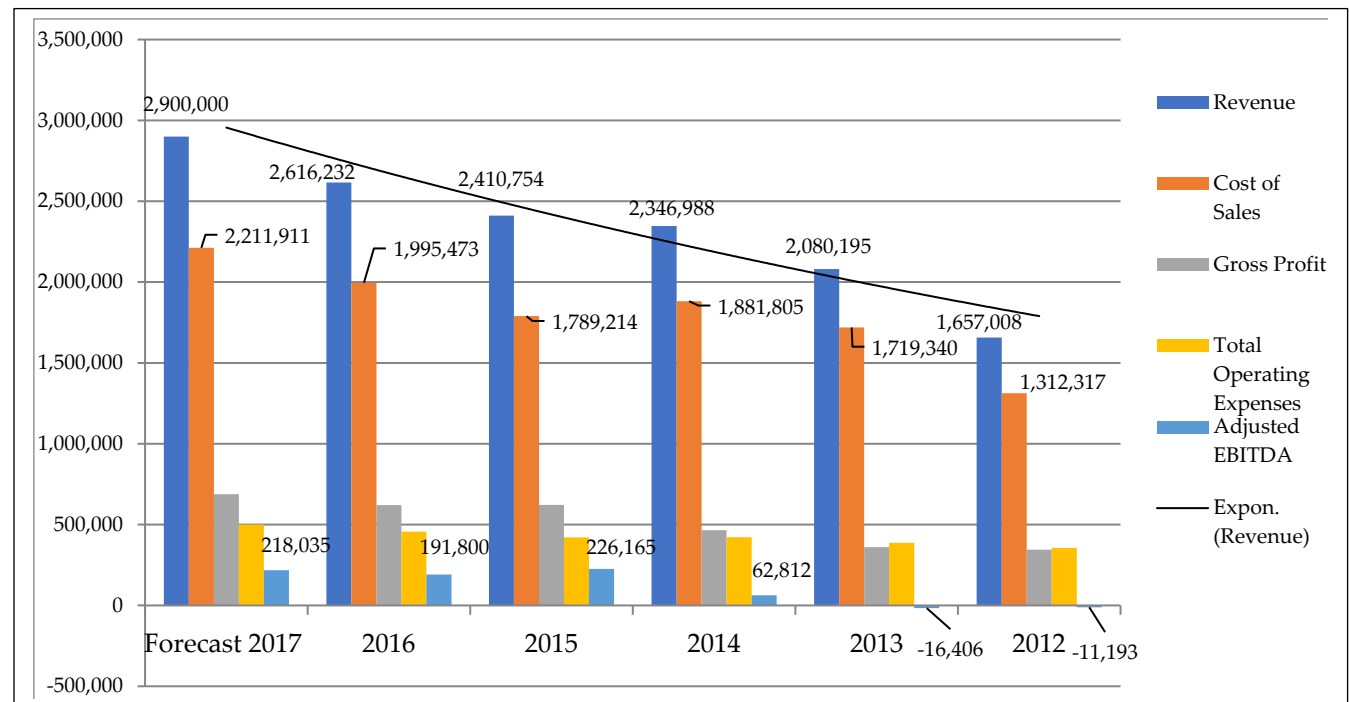
Listing ID:88399900

The Company is a wholesale distributor specializing in providing the construction industry with a diversified supply of sealers, glazes, compounds, and ancillary products. The Company operates from a 10,000 square-foot facility, which it leases from a third party. Offering these products requires a facility with a warehouse for storage, office space to coordinate logistics, and trained personnel knowledgeable about the various products. The Company has a proven track record, supported by the longstanding reputation it maintains with its customers. With its broad range of products, the Company’s marketing efforts focus on targeting professional contractors and homeowners within the Sarasota area. Revenues have been increasing, 12% over the past five years, largely due to the rebound in the construction industry. Last year, the Company’s total revenue was \$2,600,000 with an EBITDA of \$191,800. With a large customer base and solid reputation, the Company continues to attract new customers while maintaining its reputation with existing ones.

ESSENTIALS

- **Asking Price: \$ 998,000**
- Type of Business: Wholesale Distributor
- SIC Code: 508
- Type of Sale: Asset or Stock
- Type of Company: S Corporation
- Year Established: Started 1988
- Revenue Breakdown by Market:
 1. Commercial: 90%
 2. Residential: 10%
- Number of Employees: 4
- Seller Transition Time: 1 Month
- Fair Market Value of FF&E: \$378,000
- Receivable Turnover: 23 x per year
- Inventory Turnover: 10 x per year

REVENUE & EXPENSE GRAPH



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