

FOR SALE: Full Service Custom Glass Installation & Repair Contractor

Asking: \$250k

Listing ID # 88399901



STRATEGIC CONSIDERATIONS

Excellent growth opportunities with additional employees

Leased 3,500 square foot facility

Includes:

\$200K of equipment/vehicles

\$25K of inventory

\$12 billion Glass & Glazing Industry

Service radius of 50 miles

Owners willing to remain for 3-6 months

CONTACT

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Certified Business Intermediary

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SUMMARY

This southwest Florida Company is a specialty trade contractor providing full-service custom glass installation & repair for commercial & residential structures as well as windshields for all types of vehicles. The Company specializes in same day mobile glass repair, custom shower enclosures, business storefronts & boats. The Company operates from a 3,500 square foot facility which includes 500-square feet of office space, 1,000 sq. ft. mezzanine and 2,000 square feet for production and storage. The Company maintains a small fleet of specially designed vehicles to transport glass panels. Currently, 30% of the company's revenue is derived from the sale of its products and services to commercial businesses, 50% is generated from sales to home and property owners, 10% from services sold to auto & boat owners and 10% from sales of custom mirrors, tabletops, etc. In 2016, the Company generated \$193K in revenue with adjusted EBITDA of \$43k.

	2016	2015	2014
Revenue	\$193,261	\$243,588	\$236,085
Discretionary Earnings	\$71,395	\$64,072	\$60,126
Adjusted EBITDA	\$43,479	\$57,822	\$54,001