



## 88399903 Medical Staffing Firm

Florida

### PRICE AND FINANCIAL HIGHLIGHTS

Asking Price Range:	\$ 1.5M
Revenue:	\$ 1.5M
Cash Flow:	\$ 180,000
EBITDA:	\$ 142,000

**SEE CONSOLIDATED BUSINESS REVIEW  
FOR DETAILED FINANCIAL INFORMATION \*\***

\*\*REQUIRES SIGNED NON-DISCLOSURE AGREEMENT  
& COMPLETED BUYER'S WORKSHEET

### GENERAL INFORMATION

Building:	1680 SF	Reason for Sale:	
Monthly Rent:	\$779/Month	Year Established:	2005
Lease:	3 yr lease through Oct 19	Employees:	Owner + 4 Admin + 92 1099 Nursing Professionals
Hours of Operation:	Office: Mon-Fri 9-5 Nursing Care: 24/7	Training:	Negotiable
Type of Entity:	"S" Corp	Accounting:	Cash Accounting Basis

### HIGHLIGHTS

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| <ul style="list-style-type: none"> <li>GSA Advantage – Authorized Government Contractor</li> <li>Strong Management Team</li> </ul> | <ul style="list-style-type: none"> <li>Turn-key with all equipment and staff</li> <li>Nursing Staff all 1099 Employee</li> </ul> |
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### SUMMARY

The Company specializes in staffing licensed professional nurses and other allied services. Their clients include rehabilitation facilities, medical centers, assisted-living facilities, hospice and nursing homes. Offering services to hospitals could be a good growth opportunity. Now amended, there was a revenue decrease in 2016 for the following reason: the company voluntarily terminated its participation in the Medicaid-Waiver program due to diminished profitability. This led to a 25% (\$277,000) drop in business last year. Throughout 2017, the owner has added new contracts to create a growth trend. The Company is seeing a successful rebound in revenue as their customer base is growing and more diversified this year. The company operates from a leased 880-square foot office with an additional 800 square feet of upstairs storage. There are three offices, handicap accessible bathroom, break room, and a waiting room. Owner willing to remain for transition period.

GSA Advantage – authorized government contractor - Woman Owned Small Business, SBA certified - Florida Minority Vendor - 4 nonunion office employees - Strong management team - Legitimate 1099 Company - Nurses paid as independent contractors (1099) - RN, LPN, CNA, HCT, and HHA Certified Nurses - Three more contracts added - \$4M+ revenue capabilities. Falls into Asking Price Range: \$500k-\$1.5M

### CONTACT:

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