

Highly Confidential Acquisition Opportunity

National Nonprofit Consulting & Grant Development Firm

This confidential opportunity represents the acquisition of a well-established, nationally serving consulting and grant development organization with nearly two decades of credibility, repeat business, and mission-driven impact. The company has evolved beyond a founder-centric practice into a coordinated operating platform supported by leadership, systems, and long-standing institutional relationships.

\$691,720

2025 Total Income

\$268,779

2025 Earnings

80-85%

Typical Annual Renewal

Why This Opportunity Stands Out

Recurring and durable revenue profile. Most clients are engaged under annual agreements with monthly billing, supporting visibility and continuity rather than one-off project dependence.

Near-EBITDA quality earnings. Because the owner commits unusually limited time to day-to-day oversight while also managing a second company, the earnings profile is stronger and cleaner than many owner-operated businesses.

Leadership already in place. A capable management structure, including senior leadership and team oversight, is already operating within the business, reducing transition risk for a buyer.

Deep sector relationships. The company has cultivated meaningful relationships with key organizations over many years, contributing to referrals, retention, and market trust that would be difficult to replicate quickly.

Systemized service delivery. The owner has invested heavily in highly coordinated systems, workflows, training, and process discipline that help the company perform more like an organized platform than a loosely managed professional practice.

Reputation-led growth. Historically, the company has grown primarily through referrals, long-term partnerships, and proven client outcomes, leaving significant upside for a buyer who adds structured marketing.

Remote and scalable model. With a distributed workforce and flexible contractor structure, the business can continue to grow without the burden of heavy facility overhead.

Premium Valuation Support

This opportunity has been positioned at a stronger multiple than many comparable businesses for several compelling reasons: the owner is not heavily embedded in daily operations, leadership is already functioning within the company, earnings quality is unusually strong for a business of this size, relationships with key organizations have been developed over many years, and the operating platform reflects substantial investment in systems and process coordination.

In short, this is not merely a profitable founder-run practice. It is a more transferable, more repeatable, and more organized business that has been intentionally built to operate beyond the owner.

Business Profile

<p>Core Services Grant research and grant writing Strategic planning and leadership development Board development and training Outcome measurement and nonprofit management consulting Training, coaching, and scalable educational programs</p>	<p>Operating Strengths National client reach with remote delivery Strong renewal and retention characteristics Referral-led growth with limited formal marketing A significant portion of the client base is faith-based, alongside secular nonprofit clients Flexible team structure aligned to revenue</p>
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Growth Pathways for a New Owner

- Expand digital marketing, thought leadership, and referral activation systems around an already credible brand.
- Scale writer and consultant capacity using the company's established systems, training, and leadership structure.
- Deepen relationships with government agencies, foundations, and other organizations seeking capacity-building partners.
- Further productize frameworks, training programs, and AI-assisted tools to expand capacity and value.

Confidential Process and Next Steps

Additional information will be released only after a signed non-disclosure agreement, evidence of financial capacity such as proof of funds, lender support, or a comparable buyer worksheet, and a short discussion regarding why this opportunity is a strategic fit. All inquiries, follow-up questions, and meeting requests must be coordinated through Legacy Mergers & Acquisitions to protect confidentiality for the seller, team, and clients.

Representative Buyer Fit

This opportunity may appeal to a strategic buyer, platform investor, mission-aligned entrepreneur, or experienced operator seeking a nationally positioned service business with recurring revenue, strong process discipline, and meaningful impact in the nonprofit sector.

The current owner is transitioning toward retirement and is expected to support a reasonable handoff that preserves continuity and relationships.

For confidential inquiries:
Legacy Mergers & Acquisitions
Listing #883-90469
813-305-0407

Important note:
This teaser is intended solely to present a high-level overview. All financials, representations, and operational details remain subject to buyer review, lender review, and independent due diligence.